




MANAGEMENT PACKAGES



At Elite Vacations Dubai, We pride ourselves on delivering secure and high-quality service throughout your experience. Our commission rate and hosting services are designed to keep things simple yet highly rewarding, ensuring you receive the maximum value and highest revenue possible from your property.

Our offerings include 24/7 customer support, professional cleaners, and premium hosting insurance coverage.

Get in touch to find out more about our services and how to get started!

GOLD PACKAGE

- 20% Management Fee
- Staging & Designs= AED15% Service Fee
- Optional: VIP Concierge Services Chargeable
- Exit Fee Applies

PLATINUM PACKAGE

- 25% Management Fee
- 18% Management Fee (Minimum 4 units or more)
- Staging & Designs= AED 12.5% Service Fee
- VIP Concierge Services Included
- Zero Exit Fee

GOLD PACKAGE

- Listing Creation (Standard) : Creation of an optimized listing that highlights the key features of the property and attracts potential guests.
- Photography: Professional photography of the property to showcase it in the best possible light.
- Pricing Strategy: Development of a pricing strategy that maximizes occupancy and revenue.
- Guest Communication: Management of guest communication, including answering questions and booking requests.
- Booking Management: Management of bookings, including confirmation of reservations, handling of cancellations, and resolution of any issues that arise during the guest's stay.
- Cleaning and Maintenance: Coordination of cleaning and maintenance services to ensure that the property is in top condition for guests.

PLATINUM PACKAGE

- Revenue Management: Development of a revenue management strategy that optimizes pricing based on demand, seasonality, and other factors with our AI Data Driven pricing software.
- Property Optimization: Recommendations for optimizing the property to increase guest satisfaction and maximize revenue, including suggestions for decor, amenities, and other features.
- Channel Management: Management of listings on multiple platforms, including Airbnb, Booking.com, and others.
- 24/7 Support: Access to a dedicated support team that is available to assist with any questions or issues that arise.
- Listing Creation (Premium) : Creation of an optimized listing that highlights the key features of the property and attracts potential guests.
- Photography: Professional photography of the property to showcase it in the best possible light.
- Guest Communication: Management of guest communication, including answering questions and booking requests.
- Booking Management: Management of bookings, including confirmation of reservations, handling of cancellations, and resolution of any issues that arise during the guest's stay.
- Cleaning and Maintenance: Coordination of cleaning and maintenance services to ensure that the property is in top condition for guests.

SECURITY

GOLD PACKAGE

- Guest Verification (ID Check & Screening)
- Insurance Backed Guarantee

PLATINUM PACKAGE

- Guest Verification (ID Check & Screening)
- Insurance Backed Guarantee

GUEST SERVICES

GOLD PACKAGE

- Assist Guest Management & Communications
- Self- Check-In.

PLATINUM PACKAGE

- Assist Guest Management & Communications
- Self- Check-In.

PROPERTY & HOSPITALITY SERVICE

GOLD PACKAGE

- Regular Housekeeping
- Standard Linen
- Standard Toiletries
- Addon: Maintenance Management
- Self Check-in: Classic Key Lock Box

PLATINUM PACKAGE

- 5-star Quality Housekeeping
- Luxury Hotel Linens
- Premium Toiletries
- Add-on: Maintenance Management
- Refresh Cleaning
- Self Check-in (Premium Smart Door Lock)

OCCUPANCY & RATE BOOSTING

GOLD PACKAGE

- Regular listing
- Standard Listings on the below Property Portals
- On our website: www.elitepropertydxb.com
- Seasonal occupancy rate

PLATINUM PACKAGE

- Listing boost on all portals: Viewings and clicks are 80-90% higher on Premium and Featured listings, maximizing occupancy rates.
- Property prioritization: Increase enquiries and recommendations to boost occupancy throughout all seasons.
- Premium, Featured, and Signature listings available on top Property Portals, including: www.elitepropertydxb.com

CONCIERGE SERVICES

Guest Airport Pickup & Drop Off
Housekeeping Daily(On Request)
Free Toiletries (On Request Inc in Housekeeping)

PRICELAB: INCREASE REVENUE WITH AI DATA - DRIVEN PRICING

Manage Prices and Availability Easily

With data-driven insights and automation rules, pricing becomes effortless and optimized.

Customizable AI Data-Driven Pricing

We recommend prices based on market supply and demand, seasonal trends, day-of-week patterns, special events, holidays, and booking lead time.

Customization Options

Layer market data with personalized adjustments to have full control over your pricing strategy. You can rest easy knowing that daily prices are optimized and automatically updated each night, leading to increased revenue and operational productivity.

Bulk Adjustments

- Analyze your portfolio's health at a glance with performance indicators.
- Adjust prices in bulk using group and account-level customizations.

This tool is perfect for companies managing multiple listings—it's easy to use and provides various ways to refine your pricing strategy.

Dynamic Min-Stay Rules

- Use cascading minimum stays to keep them higher further out and lower as dates approach.
- Set fixed minimum stays for holidays and high seasons.
- Automatically reduce minimum stays to fill gaps in your calendar.

Compared to other price optimization services, Price Labs offers a wide range of functionalities, such as dynamic rules for minimum stay requirements.

ALL YOU NEED TO MANAGE VACATION RENTALS EFFICIENTLY

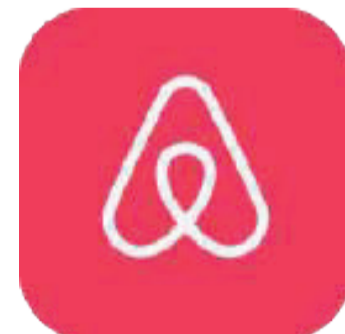
Integrated Channel Manager For

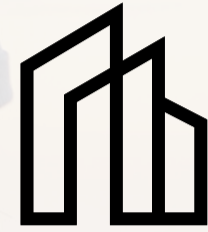
- Airbnb,
- Booking.com,
- VRBO,
- Expedia,
- Trip Advisor,
and more.

Hostify is an all-in-one solution designed to help rental owners and property managers automate processes and integrate data from multiple channels and Airbnb accounts seamlessly.

Channel Manager Features

- Unified Inbox
- Booking Engine
- Automation
- Multi-Calendar
- Task Management
- WordPress Integration
- Analytics
- Owner Dashboard
- Invoicing
- 24/7 Premium Support & more!





ELITE
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